



KEYSTONE
AGRICULTURAL
PRODUCERS
of Manitoba

ANNUAL MEETING



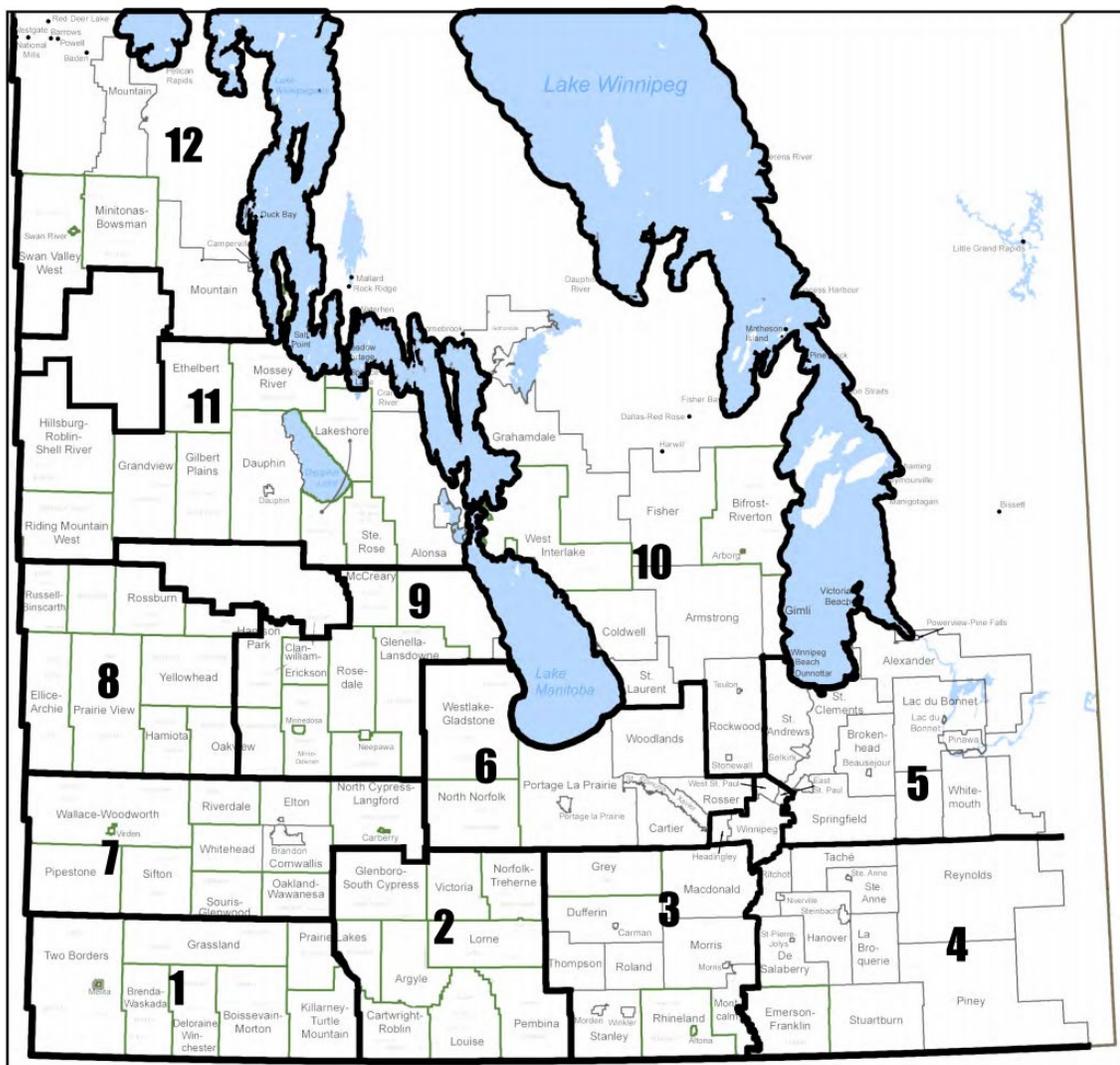
PROGRAM

Jan. 25 & 26, 2022 | Livestreamed

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District Map



Meeting Agenda

Tuesday, Jan. 25, 2022

9:00 AM	Call to order, welcome and housekeeping	Bill Campbell, President, KAP
9:05 AM	Approval of agenda and minutes	Bill Campbell, President, KAP
9:10 AM	Greetings from Farm Credit Canada	Shannon Weatherall, Senior Vice President, Prairie Operations, Farm Credit Canada
9:15 AM	Greetings from the Government of Manitoba	Hon. Derek Johnson, Minister of Agriculture
9:20 AM	Greetings from the Government of Canada	Hon. Marie-Claude Bibeau, Minister of Agriculture and Agri-Food
9:25 AM	Greetings from the Canadian Federation of Agriculture	Mary Robinson, President, Canadian Federation of Agriculture
9:30 AM	President's address	Bill Campbell, President, KAP
9:45 AM	Financial report	KAP Finance Committee and MNP
10:00 AM	KAP roadmap	Brenna Mahoney, General Manager, KAP
10:30 AM	Break	
10:45 AM	Resolutions	Chair: George Graham, Director, KAP
12:00 PM	Election of President and Vice-Presidents	Chair: Neil Galbraith, Director, KAP; Chair, Nominations Committee
12:30 PM	Break	
1:15 PM	Agriculture and the Environment	Dr. Danny Blair, Director of Science, Prairie Climate Centre Kristine Tapley, Regional Agrologist, Ducks Unlimited Canada Ted Menzies, former MP and Minister of State <i>Moderated by Jake Ayre, Vice President, KAP</i>
2:00 PM	Day one concludes	



Farm Credit Canada

KAP 2022 AGM IS PRESENTED BY FARM CREDIT CANADA

Meeting Agenda

Wednesday, Jan. 26, 2022

9:00 AM	Welcome and housekeeping	Bill Campbell, President, KAP
9:05 AM	Grain Marketing Seminar	MNP
10:00 AM	Explore KAP's Member Benefits Program	Karley Middleton, Association Member Benefits Consultant, HUB International
10:15 AM	Break	
10:30 AM	Highlighting Farm Safety	Dave Kramer, Director, Assessment Services, Workers Compensation Board of Manitoba Bob Guest, Chair, Canadian Farmers with Disabilities Registry Jay Bourcier, Operations Manager, Glenlea Research Station <i>Moderated by Morag Marjerison, Farm Safety Consultant, KAP</i>
11:15 AM	Break	
11:30 AM	Growing in Hope – Manitoba Farmer Wellness Program	Marcel Hacault, Chair, Manitoba Farmer Wellness Program
12:00 PM	Keynote speaker	Clara Hughes, Olympic medallist and mental health advocate <i>Moderated by Brenna Mahoney, General Manager, KAP</i>
1:00 PM	Meeting concludes	

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President's Message



Bill Campbell

KAP President

Resilience is what comes to mind when I reflect upon the past two years.

KAP's board, staff and membership have developed a deeper level of resilience, which is what will carry us forward into 2022.

Last year served as a reminder of KAP's ability to bring the sector together on key issues and how this is the foundation of our work. In 2021, KAP focused on effectively co-ordinating a common approach and providing a unified voice on the critical issues facing our sector. We know that working together is a key part of our role as the voice of Manitoba farmers.

As KAP approaches its 40th anniversary in 2024, I want to emphasize the fact that engagement is vital to our work. All farmers can help chart the direction of the sector through KAP's committees, meetings, task forces and working groups. We need you to get involved, whether through these opportunities or by joining your local district. Your input is necessary to help KAP to ensure a sustainable and profitable future for Manitoba farmers.

Delivering on KAP's vision requires the effort of everyone around our table. It also cannot be done without a group of dedicated staff. I would like to thank KAP's staff for their incredible work last year.

Looking forward to 2022, there are many priorities that we must focus on as an organization. Advocacy, regulatory modernization, engagement and outreach are the pillars of KAP's work. This work needs to be supported through a strong organizational foundation, which is why the board of directors is undergoing a governance and bylaw review, and why the grassroots committee is evaluating KAP's structure. These are key elements of KAP's 2021-2023 strategic plan as we plan for the years ahead.

It has been an honour to lead Manitoba's farmers and commodity group members through these very challenging times. You are the driving force behind everything that KAP does. We are all in this together and in that spirit, we are ready to take on 2022.

Best wishes for a great meeting.

A handwritten signature in black ink that reads "Bill Campbell". The signature is written in a cursive, flowing style.

President, Keystone Agricultural Producers

Resolution Sunset Policy

Updated: December 21, 2020

- Resolutions will be in effect for a period of at least 5 years and will be available for sunsetting only at the AGM.
- Resolutions due to sunset can only be reaffirmed by a district or commodity association, as is the case with new resolutions.
- Resolutions can only be reaffirmed in their exact form, i.e., there will be no changing of the wording. If delegates would like to change the wording, they will be required to submit a new resolution.

Procedure

- KAP will post all sunsetting resolutions on KAP's website prior to the AGM.
- Districts and commodity associations will be required to submit resolutions they would like reaffirmed 20 days prior to the annual meeting, as is the case with new resolutions (KAP by-law 7.08).
- KAP's resolutions committee will review all resolutions (new and reaffirmed) prior to the AGM.
- Resolutions to be considered for reaffirmation will be provided to delegates in the same manner as new resolutions (print or electronic copies).
- KAP's resolutions committee has the discretion to defer resolutions being reaffirmed to the next meeting of KAP's Advisory Council should that be required due to time constraints at the AGM.
- Resolutions that are reaffirmed will remain active for another 5 years.
- All sunsetted resolutions will be archived.
- The board will update the policy synopsis to reflect new and sunsetted resolutions as appropriate.
- An updated version of the policy synopsis, a list of resolutions that have sunsetted, and a list of active resolutions will be maintained on KAP's website.

January 2022 Annual Meeting Resolutions Table of Contents

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1. Manitoba Hydro – District #4
2. Non-Arm's Length Transactions – District #4
3. Northern Prairie Producer Access to the Port of Churchill – District #12
4. Noxious Weed – Amaranthus Palmeri– District #10
5. Funding for Breeding Programs – Manitoba Oat Growers Association
6. Trade and Market Development Programs – Manitoba Oat Growers Association



January 2022 Annual Meeting Resolutions

1. Manitoba Hydro – District #4

Resolved, that KAP lobby Manitoba Hydro to install natural gas infrastructure at cost to all rural residents.

Moved by: Les Felsch

Carried ()

Defeated ()

Seconded by: Dennis Thiessen

Other: _____

2. Non-Arm's Length Transactions – District #4

Resolved, that KAP lobby the Government of Canada to treat non-arm's length transactions the same as arm's length transactions of farm property transfer for the purposes of valuing for taxation.

Moved by: Kevin Stott

Carried ()

Defeated ()

Seconded by: Scott Rempel

Other: _____

Late Resolutions

3. Northern Prairie Producer Access to the Port of Churchill – District #12

Whereas northern Manitoba producers have struggled in recent years to ship grain to the Port of Churchill; and,

Whereas the Government of Canada invested \$117 million from Western Economic Diversification Canada with a consortium to purchase the railway, port lands and other facilities to improve the transportation link to the Port of Churchill; now, therefore, be it

Resolved, that KAP lobby the Port of Churchill to resume grain movement as soon as possible; and be it further

Resolved, that KAP lobby the Port of Churchill to develop a long-term Artic bridge strategy that would strengthen the movement of grain and specialty crops to Europe; and be it further

Resolved, that KAP lobby the consortium group members to ask for more market access when the Port of Churchill reopens for grain shipments in 2023 or 2024.

Moved by: Leonard Gluska

Carried ()

Defeated ()

Seconded by: John Sandborn

Other: _____

January 2022 Annual Meeting Resolutions

4. Noxious Weed – Amaranthus Palmeri – District #10

Whereas Amaranthus palmeri is not listed as a prohibited noxious weed seed in the Weed Seeds Order; and,

Whereas Amaranthus palmeri has been detected in American soybean seed coming into Canada and is now present in a Manitoba rural municipality; and,

Whereas Amaranthus palmeri can reduce the opportunity for market access in the United States due to its designation as a noxious weed in some states; and,

Whereas Amaranthus palmeri tends to be herbicide resistant which impacts a seed grower's ability to grow seed crops; and,

Whereas common pigweed and Amaranthus palmeri can be differentiated though a PCR strip test that is commonly available in American seed labs; now, therefore be it

Resolved, that KAP lobby the Canadian Food Inspection Agency to have Amaranthus palmeri added as a prohibited noxious weed seed under the Weed Seeds Order.

Moved by: Paul Gregory

Carried ()

Defeated ()

Seconded by: Shannon Pyziak

Other: _____

5. Funding for Breeding Programs – Manitoba Oat Growers Association

Whereas the federal government is currently developing research and innovation programs for the 2023-2028 policy framework; and,

Whereas funding through Agriculture and Agri-Food Canada's AgriScience Cluster program is crucial to the operations of public breeding programs; and,

Whereas breeding activities that develop trait technology and innovation play a vital role in the economic and environmental sustainability of crop production in Canada; now, therefore be it

Resolved, that KAP lobby Agriculture and Agri-Food Canada to protect the viability of public crop breeding programs by ensuring that AgriScience Clusters provides funding for all crops breeding activities necessary to bring a new crop variety to market, and be it further

Resolved, that KAP lobby Agriculture and Agri-Food Canada that a minimum 70:30 (government-producer) cost share funding ratio is reinstated for smaller acre crops that cannot afford to meet the full cost share ratio.

Moved by: Ray Mazinke

Carried ()

Defeated ()

Seconded by: Pam de Rocquigny

Other: _____

January 2022 Annual Meeting Resolutions

6. Trade and Market Development Programs – Manitoba Oat Growers Association

Whereas the federal government is developing market support programs for the 2023-2028 policy framework; and,

Whereas trade access and market development programs are important for diversifying market and production opportunities in the sector; and,

Whereas smaller acres crops and niche commodities may not have the fiscal capacity to meet cost-shared funding thresholds, address emerging trade restrictions or promote their products in domestic markets; now, therefore be it

Resolved, that KAP work with Agriculture and Agri-Food Canada to ensure federal trade and market development programs meet the needs of smaller acre crops and niche commodities through program changes that provide:

- Funding for domestic market development, including activities to promote the health benefits of agriculture and agri-food products to Canadians;
- Financial assistance to help sectors resolve emerging non-tariff trade restrictions, including technical and political barriers to trade in overseas markets;
- Flexible funding agreements for commodity associations that are unable to meet existing cost-shared funding ratio requirements.

Moved by: Ray Mazinke

Carried ()

Defeated ()

Seconded by: Pam de Rocquigny

Other: _____



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We're here to help

Both calculation methods have pros and cons. Before choosing one or the other, make sure you discuss the coverage options with your local Financial Advisor, who can help you determine which works best to protect your property and stay within your budget.

Farming isn't like other business, so Co-operators offers insurance plans specially designed to meet farmers' needs. It's what you'd expect from a company founded by farmers. Your local Financial Advisor will be happy to answer any question you have about your insurance needs.

Investments. Insurance. Advice.

When you buy an insurance policy, you may be given the choice of insuring your property at replacement cost value or actual cash value. These are two different calculation methods used to determine how much you will receive from your policy to cover an item if it's lost or damaged.

Replacement cost insurance

If you have replacement cost insurance, your claim will cover the lesser cost of restoring items to their original condition or buying new items of like kind and quality to the ones lost; there will be no deduction for depreciation. The payment you receive may not be the same as you originally paid, as a similar model is likely cheaper now.

Pro: With a replacement cost policy, the money you receive in a claims payment will allow you to adequately replace your lost items.

Con: Premiums for replacement cost policies are generally higher than premiums for actual cash value policies.

Actual cash value

If you have an actual cash value policy, your claims payment will be based on the cost of buying items in similar condition to the ones you lost; depreciation will be factored into your payment.

Pro: When calculating items at actual cash value, you'll likely be charged a lower premium.

Con: If you purchase new items to replace the ones you've lost, you'll be on the hook for the difference between the insurance payout and the cost of a brand new item. Or, if you choose to replace with an older or used item, you may find it hard to find something satisfactory.



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